

CASE IN POINT:

WE DIRECTED THE DEAL.

THEY TOOK A TURN

FOR THE BETTER.



SAFETY SYSTEMS HAWAII rents and sells traffic control products including directional signs, cones, barricades, crash attenuators and delineators. Founded in 1971, the company has become the largest supplier of traffic control and safety products in Hawaii. When the owner decided to sell, CenterPoint M&A Advisors marketed the company to a broad range of strategic buyers and private equity groups. Safety Systems was ultimately sold to Marwit Capital, which saw an opportunity to expand the business beyond Hawaii. The transaction allowed our client to diversify his personal wealth while continuing to guide the business as its President during an orderly transition.

Selling a business in Hawaii is not easy. When I finally decided to pull the trigger, I hired CenterPoint. They are aggressive negotiators and terrific advisors. Their experience saved me money and time, and got me a great price. They always looked out for my best interests. I was really glad to have them on my side.

*Albert Kanno, Founder
Safety Systems Hawaii*

